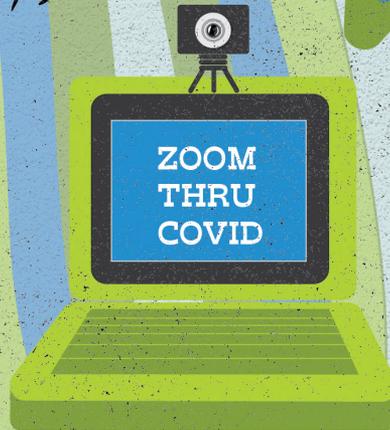




**ASSOCIATED
STUDENTS, INC.**
SACRAMENTO STATE



ASI **Annual Report** **2020-21**

Annual Statement



Noah Marty
ASI President 2020/21



Sandra Gallardo
Executive Director

Moving to the 2021-22 academic year is something that I know many of us are greatly looking forward to. The 2020-21 year brought with it many challenges that we had to overcome, and with that, we saw the dedication and perseverance that not only our employees at ASI demonstrated but also the student body.

Not only did our Academic Year begin months into the COVID-19 Pandemic, but within the first week, we experienced the demonstrations around the country of those asking for justice following the murder of George Floyd. The task before ASI was not only to ensure that our student body could still succeed through the COVID-19 pandemic, but also to lead and support anti-racism initiatives to make our campus an anti-racist institution. ASI also led incredibly successful voter registration and civic engagement initiative for the 2020 General Election, registering the third most students of all universities in California.

While our ASI Food Pantry remained open for the entirety of the pandemic, all our other departments and programs at ASI had to go through the reopening process this academic year. Staff at each department worked diligently to create re-opening plans and adapted programming to ensure that it complied with COVID-19 Health and Safety guidelines. The ASI Children's Center, Aquatic Center and ASI Peak Adventures reopened their doors at the end of the summer in 2020.

Although this year was unlike any prior, I am incredibly proud of the work that ASI has done. Our employees' dedication to serving the students never wavered, and our students at Sacramento State achieved despite the circumstances. Thank you all for the work that you have done and as always,

Stingers Up!

Noah Marty
Sandra Gallardo

Board of Directors

Noah Anders Ray Marty

President

Donna Walters (fall)

Samantha A. Elizalde (spring)

Executive Vice President

Prabhjyot Shinh

Vice President of Finance

Lovepreet Kaur

Vice President of University Affairs

Samantha A. Elizalde (fall)

Francisco De La Torre III (spring)

Vice President of Academic Affairs

Joseph Sais

Director of Arts and Letters

Joshua Bozarth

Director of Business Administration

Danielle Cochran

Director of Education

Karla D. Lozada Guerra

Director of Engineering

& Computer Science

Alejandro Buenrosto

Director of Health and Human Services

Donovan Bersamina

Director of Natural Sciences & Math

Ashley Iyabo Momoh

Director of Social Sciences

& Interdisciplinary Studies

Sadia Ashraf

Director of Undeclared Students

Robert Moon (fall)

Wayne Cheung (spring)

Director of Graduate Studies

Bill Macriss

University President's Designee

Gina Curry

University CFO's Designee

Advisors

Sandra M. Gallardo

ASI Executive Director

Mark Montalvo

ASI Director of Finance & Administration

Kathryn Webb

CSSA Liaison

Jennifer Lundmark

Faculty Senate Designee

Natali Johnson (fall)

Gabriela Anaya Ruelas (spring)

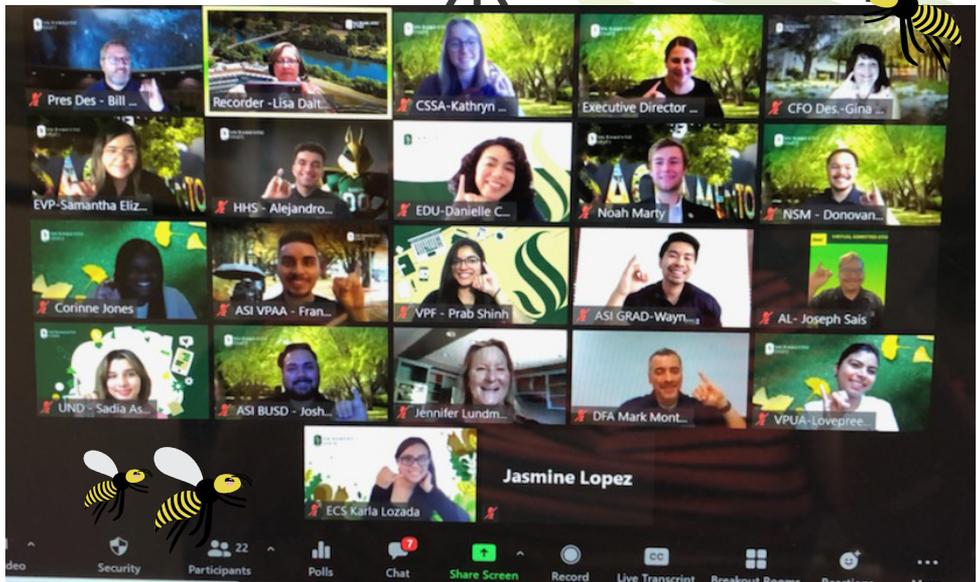
Resident Hall Association

Representative

Diana Tate Vermeire

Division of Inclusive Excellence

Representative



Government Office

1,767 * Sac State **Students** registered to vote.

\$10,000 * Reallocated to the CARES fund.

\$16,400 * Reallocated to scholarships.

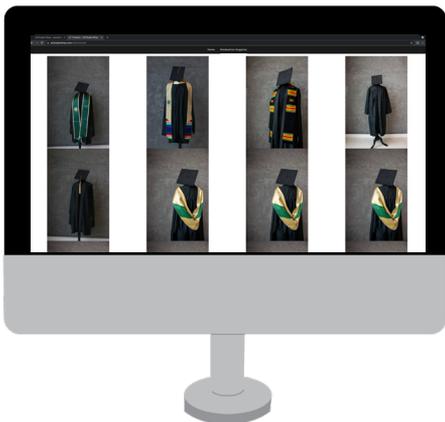
\$51,075 * In **ASI scholarships** distributed to students.

Credit/No Credit * Option advocated for and developed to support student success during the pandemic.

104 * **Zoom committee meetings** held by 15 ASI internal committees.



Ranked **3rd** out of **23** CSU Campuses in a competition to register the largest number of students in 2020-21



ASI Scholarship Recipient

"ASI has positively impacted my experience as a student at CSU, Sacramento; most significantly through the Food Pantry, Aquatic Center, and Peak Adventures. These three ASI programs have

"... ASI programs have been huge stress relievers for me as a full time student"

been huge stress relievers for me as a full time student. Additionally, the support ASI has provided to me (and to many other students) through their scholarships is remarkable and has greatly helped me further pursue my academic career."

—Mia Esche

Business Office

7,100+ * Online **cap and gown orders** sold and processed by The Student Shop using Shopify.

600+ * Service **tickets** addressed by ASI IT Team as ASI moved to remote services.

Sac State Marketplace * A new **IT platform** for club-related finances, was implemented by the Business Office, in collaboration with Student Organizations & Leadership Office (SO&L) and Sacramento State IT.

76 hours * Of **free legal Aid Services** were provided to students virtually through the Student Shop.

Aquatic Center

Re-opened * In July 2020 for limited boat rentals.

Hosted * Pac 12 **Rowing Championships**.

494 * **Children**, ages 7-17, were provided boating safety education.

2,418 * **Sac State Students** utilized the free rentals available to students from Sep 2020-May 2021.

32,773 * **Rentals** including Sac State students, non-students, and affiliates.

5 * **Capital outlay projects** completed.

Online Reservation System * created in response to COVID pandemic



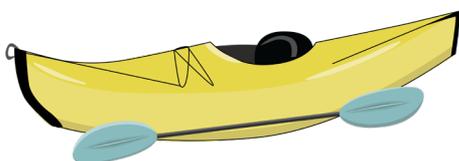
Student Staff Testimonial

J. Jamison is a Sacramento State University Business major from Australia. John found the Aquatic Center when a friend told him about work opportunities working the rowing regattas. John was hired as a front office Customer Service Representative, and after a season, wanted to learn about

“This is the best job I have ever had, and I am proud to call my coworkers my mates.”

the outside programs. He got his lifeguard training completed and became a dock master while working the waterfront. This past season, he was promoted to Customer Service Specialist. John is respected and well-liked by all of his coworkers. “This is the best job I have ever had, and I am proud to call my coworkers my mates.”

—J. Jamison



Peak Adventures

- 126** * Total **Equipment Rentals**
- 936** * Virtual **Challenge Center Programs**
- 3,656** * Total Virtual Challenge participants
- 11** * **Tuesday Talks**—series of interviews with various and diverse outdoor professionals around the country.



Team Building with the Virtual Challenge Center

Children's Center

- Reopened** * On Aug, 17 2020
 - ∅ * **COVID exposures** throughout the entire academic year.
- 115** * Highest number of **children** served.
- Renovated** * **Main building** (11,143 sq. ft.) in 10 months while serving children.

Student Staff Testimonial

"I have had the great honor of working at the ASI Children's Center for 3 years during my Undergrad at Sacramento State. I began working there at the start of my first semester at Sac State as a transfer student because I knew I was going to pursue teaching in elementary school. The work environment was unlike any job I had ever

"The people working at this center, at all levels, had an energy of purpose and genuine happiness."

had. The people working at this center, at all levels, had an energy of purpose and genuine happiness. It was not soon after that I gleaned my own sense of purpose from working this job as well. I learned the role this center plays on the campus at Sac State, not only to serve families who are finishing their various degrees, but the role it plays in preparing future teachers like myself for the field of education."

—Bethany Penn



Student Engagement and Outreach Office

\$10,485 * Raised for Thanksgiving Food Baskets Program, a program designed to support students in need.

230 * **Thanksgiving baskets** of meal supplies delivered to students in need, locally and across the nation.

150 * **Toiletry Kits** provided at the start of Spring 2021.

160 * **Finals Booster Kits** provided during the week before finals in Spring, 2021. Kits included quality fresh produce, healthy snacks, laundry cleaning products, and sanitizing products.

1,634 * **Food baskets** distributed through Free Grocery Pop Up Drive-thru program.



Booster Kit Recipient Testimonial

“Thank you so much from the bottom of my heart! When I signed up for this opportunity I didn’t expect anything extravagant. The food was so fresh and

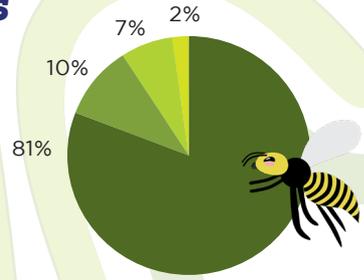
“... some of us students don’t have folks to go home to and get the basics from so it’s really nice to have strangers who care provide that type of support!”



there was lots of variety. I’ve enjoyed having nutritious food and I’m most grateful for the Tide detergent! Shout out to the school and the amazing donors, some of us students don’t have folks to go home to and get the basics from so it’s really nice to have strangers who care provide that type of support! Y’all are amazing.”

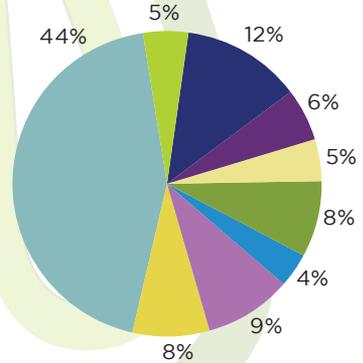
Dollars for Organizations & Clubs

■ Academic	\$11,993.86
■ Cultural	\$1,141.60
■ Special Interest	\$1,106.92
■ Religious	\$296.35
Total Granted	\$14,538.73



External Grants

■ Active Minds/Mental Health Program	\$15,000
■ Career Tracks	\$40,000
■ College Assistance Migrant Program	\$18,000
■ Dreamer's Resource Center	\$15,000
■ First Year Experience (Peak)	\$25,000
■ MLK Center	\$12,000
■ PAL program	\$30,000
■ UNIQUE Cultural Affairs	\$25,000
■ Others	\$142,000
Total granted	\$322,000



Statements of Activities

Years Ended June 30

Revenues

Student activity fees	
Program service fees	
Government grants and contracts	
Financial service fees	
Investment income	
Cash contributions	
Other income	
Fundraising events	

Total Revenues

Expenses

Programs	
Administration	
Total Expenses	
Change in net assets before taxes	
Less: Unrelated business income taxes	

Change in Net Assets

Net Assets w/o Donor Restrictions Beg. of Year	
Net Assets w/o Donor Restrictions End of Year	

2021

2020

\$ 4,575,920	\$ 4,286,964
\$ 1,817,351	\$ 3,044,176
\$ 1,302,788	\$ 1,309,330
\$ 157,802	\$ 155,675
\$ 60,126	\$ 216,186
\$ 155,763	\$ 170,063
-	\$ 19,900
\$ 20	\$ 228
\$ 8,069,770	\$ 9,202,522
\$ 7,784,914	\$ 7,107,933
\$ 1,702,234	\$ 1,731,055
\$ 8,181,385	\$ 8,838,988
\$ 111,615	\$ 363,534
\$ 26,360	\$ 89,640
\$ 85,255	\$ 453,174
\$ 11,151,662	\$ 10,698,488
\$ 11,066,407	\$ 11,151,662



Statements of Financial Position

June 30	2021	2020
Assets		
Cash and cash equivalents	\$ 11,018,825	\$ 11,937,527
Accounts receivable — net	\$ 253,180	\$ 475,166
Interest receivable	\$ 8,041	\$ 35,858
Student activity fees receivable — held by Sacramento State	\$ 543,838	\$ 480,435
Deposits and prepaid expenses	\$ 100,817	\$ 91,529
Inventory	\$ 159,925	\$ 234,996
Due from related parties	\$ 561,781	\$ 437,010
Capital assets — net of accumulated depreciation	\$ 1,554,311	\$ 1,434,803
Total Assets	\$ 14,200,718	\$ 15,127,324
Liabilities		
Accounts payable	\$ 406,279	\$ 118,415
Accrued payroll and related liabilities	\$ 393,430	\$ 416,953
Unrealized Paycheck Protection Program Income	-	\$1,278,051
Unearned revenue	\$ 924,500	\$ 647,634
Accrued tax liability	-	\$ 26,360
Due to related parties	\$ 80,389	\$ 154,695
Funds held for campus organizations	\$ 390,320	\$ 367,571
Funds held for student organizations	\$ 758,712	\$ 754,218
Note payable	\$ 180,681	\$211,765
Total Liabilities	\$ 3,134,311	\$ 3,975,662
Net Assets		
Without donor restrictions:		
Board designated	\$ 5,642,539	\$ 4,852,602
Undesignated	\$ 5,423,868	\$ 6,299,060
Total Net Assets	\$ 11,066,407	\$ 11,151,662
Total Liabilities & Net Assets	\$ 14,200,718	\$ 15,127,324





**ASSOCIATED
STUDENTS, INC.**
SACRAMENTO STATE



I WORK



I LEARN



I PLAY



I ZOOM



**ZOOM
THRU
COVID**

I AM ASI

