ASI Annual Report 2020-21
Annual Statement

Moving to the 2021–22 academic year is something that I know many of us are greatly looking forward to. The 2020–21 year brought with it many challenges that we had to overcome, and with that, we saw the dedication and perseverance that not only our employees at ASI demonstrated but also the student body.

Not only did our Academic Year begin months into the COVID-19 Pandemic, but within the first week, we experienced the demonstrations around the country of those asking for justice following the murder of George Floyd. The task before ASI was not only to ensure that our student body could still succeed through the COVID-19 pandemic, but also to lead and support anti-racism initiatives to make our campus an anti-racist institution. ASI also led incredibly successful voter registration and civic engagement initiative for the 2020 General Election, registering the third most students of all universities in California.

While our ASI Food Pantry remained open for the entirety of the pandemic, all our other departments and programs at ASI had to go through the reopening process this academic year. Staff at each department worked diligently to create re-opening plans and adapted programming to ensure that it complied with COVID-19 Health and Safety guidelines. The ASI Children’s Center, Aquatic Center and ASI Peak Adventures reopened their doors at the end of the summer in 2020.

Although this year was unlike any prior, I am incredibly proud of the work that ASI has done. Our employees’ dedication to serving the students never wavered, and our students at Sacramento State achieved despite the circumstances. Thank you all for the work that you have done and as always,

Stingers Up!

Noah Marty
Sandra Gallardo
Board of Directors

Noah Anders Ray Marty
President

Donna Walters (fall)
Samantha A. Elizalde (spring)
Executive Vice President

Prabhjyot Shinh
Vice President of Finance

Lovepreet Kaur
Vice President of University Affairs

Samantha A. Elizalde (fall)
Francisco De La Torre III (spring)
Vice President of Academic Affairs

Joseph Sais
Director of Arts and Letters

Joshua Bozarth
Director of Business Administration

Danielle Cochrane
Director of Education

Karla D. Lozada Guerra
Director of Engineering
& Computer Science

Alejandro Buenrostro
Director of Health and Human Services

Donovan Bersamina
Director of Natural Sciences & Math

Ashley Iyabo Momoh
Director of Social Sciences
& Interdisciplinary Studies

Sadia Ashraf
Director of Undeclared Students

Robert Moon (fall)
Wayne Cheung (spring)
Director of Graduate Studies

Bill Macriss
University President’s Designee

Gina Curry
University CFO’s Designee

Advisors

Sandra M. Gallardo
ASI Executive Director

Mark Montalvo
ASI Director of Finance & Administration

Kathryn Webb
CSSA Liaison

Jennifer Lundmark
Faculty Senate Designee

Natali Johnson (fall)
Gabriela Anaya Ruelas (spring)
Resident Hall Association
Representative

Diana Tate Vermeire
Division of Inclusive Excellence
Representative
Government Office

1,767 * Sac State Students registered to vote.
$10,000 * Reallocated to the CARES fund.
$16,400 * Reallocated to scholarships.
$51,075 * In ASI scholarships distributed to students.

Credit/ No Credit

104 * Zoom committee meetings held by 15 ASI internal committees.

ASI Scholarship Recipient

“ASI has positively impacted my experience as a student at CSU, Sacramento; most significantly through the Food Pantry, Aquatic Center, and Peak Adventures. These three ASI programs have been huge stress relievers for me as a full time student.”

—Mia Esche

Business Office

7,100+ * Online cap and gown orders sold and processed by The Student Shop using Shopify.
600+ * Service tickets addressed by ASI IT Team as ASI moved to remote services.

Sac State Marketplace

76 hours * Of free legal Aid Services were provided to students virtually through the Student Shop.
Aquatic Center

**Student Staff Testimonial**

J. Jamison is a Sacramento State University Business major from Australia. John found the Aquatic Center when a friend told him about work opportunities working the rowing regattas. John was hired as a front office Customer Service Representative, and after a season, wanted to learn about the outside programs. He got his lifeguard training completed and became a dock master while working the waterfront. This past season, he was promoted to Customer Service Specialist. John is respected and well-liked by all of his coworkers. “This is the best job I have ever had, and I am proud to call my coworkers my mates.”

—J. Jamison

**Re-opened**
- In July 2020 for limited boat rentals.

**Hosted**
- Pac 12 Rowing Championships.

**494**
- Children, ages 7-17, were provided boating safety education.

**2,418**
- Sac State Students utilized the free rentals available to students from Sep 2020–May 2021.

**32,773**
- Rentals including Sac State students, non-students, and affiliates.

**5**
- Capital outlay projects completed.

**Online Reservation System**
- Created in response to COVID pandemic

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**Children’s Center**

- **Reopened**: On Aug, 17 2020
- **Renovated**: Main building (11,143 sq. ft.) in 10 months while serving children.
- **COVID exposures** throughout the entire academic year.
- **Highest number of children** served: 115

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**Student Staff Testimonial**

“I have had the great honor of working at the ASI Children’s Center for 3 years during my Undergrad at Sacramento State. I began working there at the start of my first semester at Sac State as a transfer student because I knew I was going to pursue teaching in elementary school. The work environment was unlike any job I had ever had. The people working at this center, at all levels, had an energy of purpose and genuine happiness. It was not soon after that I gleaned my own sense of purpose from working this job as well. I learned the role this center plays on the campus at Sac State, not only to serve families who are finishing their various degrees, but the role it plays in preparing future teachers like myself for the field of education.”

—Bethany Penn

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**Peak Adventures**

- **126** Total Equipment Rentals
- **936** Virtual Challenge Center Programs
- **3,656** Total Virtual Challenge participants
- **11** Tuesday Talks—series of interviews with various and diverse outdoor professionals around the country.

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**Team Building with the Virtual Challenge Center**

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**Total Virtual Challenge participants**

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**Tuesday Talks**
Student Engagement and Outreach Office

$10,485 • Raised for Thanksgiving Food Baskets Program, a program designed to support students in need.

230 • Thanksgiving baskets of meal supplies delivered to students in need, locally and across the nation.

150 • Toiletry Kits provided at the start of Spring 2021.

160 • Finals Booster Kits provided during the week before finals in Spring, 2021. Kits included quality fresh produce, healthy snacks, laundry cleaning products, and sanitizing products.

1,634 • Food baskets distributed through Free Grocery Pop Up Drive-thru program.

Booster Kit Recipient Testimonial

“Thank you so much from the bottom of my heart! When I signed up for this opportunity I didn’t expect anything extravagant. The food was so fresh and

“... some of us students don’t have folks to go home to and get the basics from so it’s really nice to have strangers who care provide that type of support!”

there was lots of variety. I’ve enjoyed having nutritious food and I’m most grateful for the Tide detergent! Shout out to the school and the amazing donors, some of us students don’t have folks to go home to and get the basics from so it’s really nice to have strangers who care provide that type of support! Y’all are amazing.”
## Dollars for Organizations & Clubs

- **Academic**: $11,993.86
- **Cultural**: $1,141.60
- **Special Interest**: $1,106.92
- **Religious**: $296.35
- **Total Granted**: $14,538.73

## External Grants

- **Active Minds/Mental Health Program**: $15,000
- **Career Tracks**: $40,000
- **College Assistance Migrant Program**: $18,000
- **Dreamer’s Resource Center**: $15,000
- **First Year Experience (Peak)**: $25,000
- **MLK Center**: $12,000
- **PAL program**: $30,000
- **UNIQUE Cultural Affairs**: $25,000
- **Others**: $142,000
- **Total granted**: $322,000

## Statements of Activities

**Years Ended June 30**

**2021** | **2020**
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**Revenues** | |
Student activity fees | $4,575,920 | $4,286,964
Program service fees | $1,817,351 | $3,044,176
Government grants and contracts | $1,302,788 | $1,309,330
Financial service fees | $157,802 | $155,675
Investment income | $60,126 | $216,186
Cash contributions | $155,763 | $170,063
Other income | - | $19,900
Fundraising events | $20 | $228
**Total Revenues** | **$8,069,770** | **$9,202,522**

**Expenses** | |
Programs | $7,784,914 | $7,107,933
Administration | $1,702,234 | $1,731,055
**Total Expenses** | **$8,181,185** | **$8,838,988**

Change in net assets before taxes | $111,615 | $363,534
Less: Unrelated business income taxes | $26,360 | $89,640
**Change in Net Assets** | **$85,255** | **$453,174**

**Net Assets w/o Donor Restrictions Beg. of Year** | |
| **$11,151,662** | **$10,698,488**

**Net Assets w/o Donor Restrictions End of Year** | |
| **$11,066,407** | **$11,151,662**
# Statements of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>June 30 2021</th>
<th>June 30 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$11,018,825</td>
<td>$11,937,527</td>
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<tr>
<td>Accounts receivable — net</td>
<td>$253,180</td>
<td>$475,166</td>
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<tr>
<td>Interest receivable</td>
<td>$8,041</td>
<td>$35,858</td>
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<tr>
<td>Student activity fees receivable — held by Sacramento State</td>
<td>$543,838</td>
<td>$480,435</td>
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<tr>
<td>Deposits and prepaid expenses</td>
<td>$100,817</td>
<td>$91,529</td>
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<tr>
<td>Inventory</td>
<td>$159,925</td>
<td>$234,996</td>
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<tr>
<td>Due from related parties</td>
<td>$561,781</td>
<td>$437,010</td>
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<tr>
<td>Capital assets — net of accumulated depreciation</td>
<td>$1,554,311</td>
<td>$1,434,803</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>$14,200,718</td>
<td>$15,127,324</td>
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<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$406,279</td>
<td>$118,415</td>
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<tr>
<td>Accrued payroll and related liabilities</td>
<td>$393,430</td>
<td>$416,953</td>
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<tr>
<td>Unrealized Paycheck Protection Program Income</td>
<td>-</td>
<td>$1,278,051</td>
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<tr>
<td>Unearned revenue</td>
<td>$924,500</td>
<td>$647,634</td>
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<tr>
<td>Accrued tax liability</td>
<td>-</td>
<td>$26,360</td>
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<tr>
<td>Due to related parties</td>
<td>$80,389</td>
<td>$154,695</td>
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<tr>
<td>Funds held for campus organizations</td>
<td>$390,320</td>
<td>$367,571</td>
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<tr>
<td>Funds held for student organizations</td>
<td>$758,712</td>
<td>$754,218</td>
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<td>Note payable</td>
<td>$180,681</td>
<td>$211,765</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td>$3,134,311</td>
<td>$3,975,662</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Board designated</td>
<td>$5,642,539</td>
<td>$4,852,602</td>
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<tr>
<td>Undesignated</td>
<td>$5,423,868</td>
<td>$6,299,060</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$11,066,407</td>
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</tr>
<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>$14,200,718</td>
<td>$15,127,324</td>
</tr>
</tbody>
</table>
I WORK

I LEARN

I PLAY

I ZOOM

I AM ASI