As we reflect at Associated Students Inc. (ASI) on the 2019-2020 academic school year, we are left in astonishment at the resiliency demonstrated by the campus community, specifically by our students. This year brought forth many unexpected challenges that tested us all. However, even during these difficult times, ASI prioritized the well-being of all of our students and exhibited our commitment to serving Sacramento State. As the COVID-19 pandemic hit the global stage and forced a transition to virtual operations, here at ASI we continued our mission of enriching lives through experiential learning, student services, and leadership opportunities. We successfully transitioned ASI staff to work from home and ensured that all critical services were still being provided to our students.

One of our most critical services, the ASI Food Pantry, continued operating and implemented new practices to maintain the health and safety of all. Additionally, many of our resources quickly transitioned to virtual operations or made changes to the services always ensuring that student health and safety were a top priority. In addition to providing services to our students, ASI continues to ensure that students have a voice and are represented.

We graciously thank the ASI staff for working tirelessly and providing critical services to our students. As we embark on this new unconventional academic year, I want to assure you that here at ASI our mission will always be to serve you, the student.
Board of Directors

ASI President
Christian Miguel Landaverde
Denisse Garcia as of 3.13.2020
Executive Vice President
Jennifer Gross
Donna Walters as of 3.18.2020
Vice President of Finance
Denisse Garcia
Gabriela Bermudez as of 3.18.2020
Vice President of University Affairs
Noah A. Marty
Vice President of Academic Affairs
Israel Flores
Director of Arts & Letters
Gabriela Bermudez (vacant 3.18.20)
Director of Business Administration
Donna Walters (vacant 3.18.20)
Director of Education
Leena L. Abed
Director of Engineering & Computer Science
Noah Venethongkham
Director of Health & Human Services
Coleton Matics
Director of Natural Sciences & Mathematics
Noor Sulaiman
Director of Social Sciences & Interdisciplinary Studies
Samantha A. Elizalde
Director of Undeclared Students
Prabhjyot Shinh
Director of Graduate Studies
Gabriella Santiago
University President’s Designee
Beth Lesen
University CFO’s Designee
Gina Curry

Government Office

Registered 219 students to vote in the state of California.

Advisors

ASI Executive Director
Sandra M. Gallardo
ASI Director of Finance & Administration
Mark Montalvo
CSSA Liaison
Alyssa Lee
Faculty Senate Designee
Jennifer Lundmark
Resident Hall Association Rep.
Natali Johnson
Transfer Student Association Rep.
Jenine Ursino
Division of Inclusive Excellence Representative
Diana Tate Vermeire

Staff

Registered Parliamentarian
Tamara Dunning
Recorder
Lisa Dalton
Administrative Assistant
Corinne Jones
The novel Coronavirus (COVID-19) hit our nation hard and new operational norms had to be implemented. ASI nimbly responded to the changed circumstances required by passing legislation in March allowing the ASI Board of Directors to host virtual Zoom Board meetings, resulting in never missing a scheduled meeting.

ASI’s response also included:

- As ASI’s workforce moved online, the ASI IT team quickly adapted to virtual operations in addressing over 300 service “tickets” and navigating the purchase of various IT-related items such as laptops, webcams and hotspots.
- Human Resources trained approximately 170 employees on the new “Return to Work Policies and Procedures.”
- ASI departments installed Plexiglas®, signage and purchased hand-sanitizer and masks to keep our students and staff safe.

Additionally, the ASI Food Pantry never ceased operations – continuing to provide support for students facing food insecurity and financial hardships, in total, serving 1,033 individuals during the campus closure.

- For our Spring 2020 graduating students, the ASI Student Shop sprung to action to set-up an online store that sold over 2,500 caps and gowns.
- The ASI Children’s Center prepared a 100+ page re-opening plan outlining their various safety measures to bring back childcare to campus in the late summer 2020.

Finally, the Sacramento State Aquatic Center was the first ASI Department to complete and submit their reopening safety plan and that led to hiring and training 70+ employees to meet the new COVID-19 Safety Guidelines.

It has been a disorienting and uncertain time as we continue to hold true to our mission of serving students by enriching lives through experiential learning, student services, and providing leadership opportunities.
Business Office

Discounted movie tickets sold!

4300+ accounts payable checks were processed with a large portion for campus clubs and organizations

Children’s Center

41,646 meals served from July 2019 to March 2020

Served a total of 277 children

81 Federal Work Study students employed for a total of $210,483.00

Peak Adventures

539 participants went on outdoor trips, even with the abbreviated year.

100% of trips reached the minimum registration requirement, many being completely filled (pre-pandemic).

Challenge Center:

Total 203 events providing orientation for approximately 400 new freshmen, including 4 FROSH night events.

63 were FYE classes for approximately 1,575 freshmen.

85 people in attendance at the Diversity in the Outdoors Panel Discussion

Partnered with:
Aquatic Center
Black Student Union
College Assistance
Migrant Program (CAMP)
MLK Center
Pride Center
RPTA Department
Serna Center
Services for Students with Disabilities (SSWD)
**Student Engagement & Outreach**

17,619

People fed at the ASI Food Pantry

150 Thanksgiving Food Baskets were distributed to feed Hornet families and low income families in the greater Sacramento area.

KSSU held 4 podcasting classes

Provided 20 KSSU volunteers and student staff with a portfolio project, professional audio skills, and opportunities to use those skills in the creation of podcast content.

5 *I am ASI*

Podcasts were produced and hosted by ASI board members Gabriella Santiago and Donna Walters.

**Aquatic Center**

4,975

Students/faculty rented equipment

542 Sac State affiliates participated through facility bookings and team builds

49 students received academic credit through the Kinesiology classes

93 Sac State students participated on the Sac State Women’s Rowing Team and Sac State Men’s Rowing Club

**Human Resources**

226

Total hires

98

Total Federal Work Study Hires
I am a single mom that was coming out of an abusive situation with very little support. I knew I needed to finish my education so that I could support my kids and be the example I wanted to be. My youngest child was only a year old and I had no idea how I could find affordable, loving care for him. The biggest stress of school was leaving my baby and knowing he would be okay. I had heard wonderful things about the Children’s Center on campus so I applied. I really loved the facility and could see how much care went into creating an educational and comforting environment. The staff is amazing at sticking with the rules, being kind, and helpful all at the same time. All my questions and concerns were put at ease. My child is treated with such love and now a year later he has grown so much just like his mom. I could not have had the educational success without this program and the amazing staff here. I will forever be grateful. Giving parents the relief in knowing their children are in good hands is imperative to the success of educational goals.

Thank you!

- Sarah Easterwood

In response to seeking panelists for the Diversity in the Outdoors panel discussion [hosted by Peak Adventures] sometime last year and finding it very insightful, I’m a recent Sac State graduate and consider myself fairly outdoor oriented. I got into the “the outdoors” in 2018 doing solo hikes around Tahoe, Yosemite, and the Grand Canyon. It wasn’t until Spring 2019 that I took my very first backpacking trip with Peak Adventures! Since that trip, I’ve been relentless about going backpacking as often as I can. I very rarely see other people that look like me out on the trail, which is unfortunate because the benefits and experiences are unlike anything else. I’m eager to share, discuss, and inspire other people of color to get outside and I think that participating in this panel would be a great opportunity!

Thank you,
Dianna Melendez
DOC Distribution of Funds

- Academic $38,192.21
- Cultural $8,059.62
- Political $1,425.00
- Recreation $7,449.68
- Religious $1,200.00
- Sororities $1,453.77
- Special Interest $4,811.90
- Sports $1,093.25
- University Sponsored $2,050.50

Statements of Activities

Years Ended June 30

Revenues
- Student activity fees $4,286,964
- Program service fees 3,044,176
- Government grants and contracts 1,309,330
- Financial service fees 155,675
- Investment income 216,186
- Cash contributions 170,063
- Gain on disposal of capital assets -
- Other income 19,900
- Fundraising events 228
Total Revenues $9,202,522

Expenses
- Programs $7,107,933
- Administration 1,731,055
- Fundraising -
Total Expenses $8,838,988

Profit (Loss) $363,534
Less: Unrelated business income taxes (benefit) (89,640)
Net Profit (Loss) 474,194

Change in Net Assets
Net Assets w/o Donor Restrictions Beg. of Year $10,698,488
Net Assets w/o Donor Restrictions End of Year $11,151,662

2020 2019
### Statements of Financial Position

**Years Ended June 30**

#### Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$11,937,527</td>
<td>$11,564,073</td>
</tr>
<tr>
<td>Accounts receivable - net</td>
<td>475,166</td>
<td>174,329</td>
</tr>
<tr>
<td>Interest receivable</td>
<td>35,858</td>
<td>65,281</td>
</tr>
<tr>
<td>Student activity fees receivable - held by Sacramento State</td>
<td>480,435</td>
<td>512,737</td>
</tr>
<tr>
<td>Deposits and prepaid expenses</td>
<td>91,529</td>
<td>84,169</td>
</tr>
<tr>
<td>Inventory</td>
<td>234,996</td>
<td>94,784</td>
</tr>
<tr>
<td>Due from related parties</td>
<td>437,010</td>
<td>276,931</td>
</tr>
<tr>
<td>Capital assets - net of accumulated depreciation</td>
<td>1,434,803</td>
<td>1,496,081</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$15,127,324</strong></td>
<td><strong>$14,268,385</strong></td>
</tr>
</tbody>
</table>

#### Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$118,415</td>
<td>$344,171</td>
</tr>
<tr>
<td>Accrued payroll and related liabilities</td>
<td>416,953</td>
<td>274,606</td>
</tr>
<tr>
<td>Unrealized Paycheck Protection Program Income</td>
<td>1,278,051</td>
<td>-</td>
</tr>
<tr>
<td>Unearned revenue</td>
<td>647,643</td>
<td>1,143,423</td>
</tr>
<tr>
<td>Accrued tax liability</td>
<td>26,360</td>
<td>116,000</td>
</tr>
<tr>
<td>Due to related parties</td>
<td>154,695</td>
<td>443,987</td>
</tr>
<tr>
<td>Funds held for campus organizations</td>
<td>367,571</td>
<td>341,419</td>
</tr>
<tr>
<td>Funds held for student organizations</td>
<td>754,218</td>
<td>664,939</td>
</tr>
<tr>
<td>Note payable</td>
<td>211,765</td>
<td>241,352</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$3,975,662</strong></td>
<td><strong>$3,569,897</strong></td>
</tr>
</tbody>
</table>

#### Net Assets

**Without donor restrictions:**

<table>
<thead>
<tr>
<th>Description</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board designated</td>
<td>$4,852,602</td>
<td>$5,529,435</td>
</tr>
<tr>
<td>Undesignated</td>
<td>6,299,060</td>
<td>5,169,053</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$11,151,662</strong></td>
<td><strong>$10,698,488</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities & Net Assets**

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>$15,127,324</strong></td>
<td><strong>$14,268,385</strong></td>
</tr>
</tbody>
</table>

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**ASI Scholarships**

- Fall **$18,500**
- Spring **$15,500**
- Total **$34,000**

**Board of Directors Scholarships**

- Total **$178,624**

**ASI External Grants**

- Total **$325,610**