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ASI AQUATIC CENTER

ABOUT

The Aquatic Center was established in 1981, fifteen miles from the Sacramento State campus on beautiful Lake Natoma. As a program of Associated Students Inc., the Center also has cooperative relations with many partners. These include: Sacramento State, the University Union Operations of CSUS, Incorporated, California Division of Boating and Waterways, California Department of Parks and Recreation, and the Federal Department of Interior-Bureau of Reclamation. The Center was established to augment the academic curriculum at Sacramento State. However, the Center has grown into a regional, national, and internationally recognized program in the arena of boating safety education, aquatic center design, and as a venue for world class rowing competitions. The Center services over 50,000 patrons on an annual basis through its diverse aquatic programs. These include: Sailing, Windsurfing, Kayaking, Canoeing, Rowing, Water Skiing, Wake Boarding, Stand Up Paddling, Summer Camps, Youth Groups, Team Building, Special Events, Equipment Rentals, Facility Rentals, and Special Events. The Aquatic Center also provides experiential education to student staff employees who are hired to assist a core staff of professional managers. The Aquatic Center is open to all Sacramento State students, faculty, staff, alumni, and the general public. All Sacramento State students, faculty, staff, and alumni receive a discount with their valid Sacramento State ID.

"You'll Enjoy the Experience"

DEPARTMENT STATEMENT OF PURPOSE:

The mission of the Sacramento State Aquatic Center is to provide high quality boating and safety programs through education, recreation, and competition.

ANNUAL PRIORITIES: 2022-2023

- 1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.
- 2.0 Intentionally integrate a cohesive ASI culture for all employees to foster a sense of community and oneness.
- 3.0 Create sustainable organization for the future through the optimization of ASI business processes and through innovative programming.
- 4.0 Identify and implement assessment strategies for ASI programs and services to analyze and articulate their value and benefits.

ACTION PLAN:

Action Plan	Responsible Party	Assessment Indicator	Time Frame	Progress Report		
1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.						
Host the Inaugural "Hornet Day At The Lake" AC open house to all Sac State Students, Faculty and Staff- Highlight AC as a program of Associated Students Inc.	Director	Count # of students who attended by waiver slips, Apply one more year to the UEI Grant	Saturday August 27, 2022, Day after housing move in day Fall 2023	The Inaugural "Hornet Day at The Lake" was a tremendous success with nearly 600 student attendees. Providing Shuttle service to and from Sac State housing allowed new students to meet new friends in a fun recreational environment. Applied and received funding for the shuttle busses for the 2023 "Hornet Day at The Lake"		
A minimum of 4 "Free Equipment Rental Days" per semester for Sacramento State Students, inform students of employment opportunities. Repetitive identity for ASI	Director Operations Manager Rowing Coach Facilities Manager	Count and document # of participants, create incentive program to obtain feedback of student program wants, strive to increase participation year after year	Fall 2022 Spring 2023	Eight free dates were held: Sept. 16 Sept. 30 October 7 October 21 March 24 April 7 April 21 May 19 Over 450 student users		
Work with ASI HR to develop internal/external 1) Students 2) Community Recruiting process, Using an automated i.e. Dayforce to post job announcements. Start recruiting announcements earlier	Associate Director Operations Manager Rowing Coach Facilities Manager	Staff Positions filled to meet the demand of our customers	Fall 2022 Spring 2023	Through collaboration with HR, requisitions were posted. Earlier recruiting efforts took place Feb/March where as in years past April/May has been the concentrated efforts for recruiting. This has allowed for us to have enough staff to service		

Reassess marketing strategies post COVID	AC management stoff			the demand for Summer Camps and classes.
strategies post COVID	AC management stoff			1
restrictions for effectiveness. • Website • Printed Materials • Social media • Static Displays • In person promos	AC management staff	Analyze evaluation and feedback tools for desired outcomes Document Analytics from Social Media Mediums Implement Evaluate Adjust	End of year	Aggressive, regular Social Media announcements has been routine informing Web users of employment opportunities, Special Events, upcoming promotions, "Free Rental Days" and classes. First time since COVID, the Aquatic Center annual brochure was printed and distributed throughout the campus community as well as community abroad. Promotional events: Folsom Easter Egg Hunt ASI Day in the Quad State Parks Summer Kick off Week Good Day Sacramento media coverage
Implement an aggressive outreach marketing campaign to schools in the Sacramento region for youth group opportunities, all while promoting youth summer camp 2.0 Intentionally integrations.	Associate Director	Obtain a minimum of 4 School Youth Groups in Spring 2023 150-200/wkly Summer Campers	Spring early summer 2023	10 youth groups of various sizes came out for a variety of aquatic activities and boating safety. Over 200 kids in camp for weeks 2,3,4
Continue to identify ASI/Aquatic Center Resources: • Facilities • Staff	Director Associate Director Operations Manager	Note and document, projects, events, and co-op opportunities	Fall 2022 Spring 2023	Continue to support and collaborate with other ASI departments. Children Center- routine maintenance and minor
Equipment To support other ASI programs with their	Rowing Coach Facilities Manager	and assign cost savings because of		repairs to equipment and facilities.

i.e. Children's Center		collaborative		Peak Adventures-Aquatic
Peak Adventures		efforts.		Center staff researched,
Food Pantry				obtained pricing, and
,				purchased an inflatable
				boat and outboard along
				with constructing a trailer
				with surplus materials for
				a support vessel for the
				rafting program.
				raimig programm
				Food Pantry- Solicited
				our customers and
				patrons for food
				donations for the Food
				Pantry's Thanksgiving
				Food Drive.
Callabarata with AOI	Discotor	Dinast	F-II 0000	A
Collaborate with ASI	Director	Direct	Fall 2022	An aggressive social
Marketing, SEO,	Accesiate Director	Marketing	Spring 2023	media campaign was
Student Engagement and	Associate Director	Social Media	Opinig 2020	held.
Outreach for student	Operations Manager	Student		
announcements;	Operations Manager	Distribution		
recreational, educational	Rowing Coach	lists		
and employment	Trowing Codon	11010		
opportunities	Facilities Manager	Tabling		
	T dominoo Managor	_		
Conduct personal	Customer Service	Posting of	Fall 2022	Four interviews were
interviews of diverse users	Reps	social media		conducted of students
for social media postings		interviews	Spring 2023	particularly on "Free
				Rental Days" for
				students.
Host at least two large	Director	Collection	Spring 2023	One of the two food
Donation Drive for the ASI	Director	and Delivery	Opining 2020	drives was conducted
Food Pantry in	Coordinate with ASI	of food to the		during the fall of 2022
Spring/Summer 2023	Food Pantry	ASI Food		and collections given to
Opinig/Gammer 2020	Coordinator	Pantry		the food pantry.
		1 dility		the lood parity.
3.0 Create sustainable	organization for the futu	re through the	optimization of	ASI business processes
and through innova	tive programming.			
Implement now point of	Operations Manager	Coffwore	January 2000	Dorfoot Mind has heen
Implement new point of	Operations Manager	Software	January 2023	Perfect Mind has been launched.
sale " Perfect Mind"		implemented		iauliuliu.
database management		and		Digital waivers
program for more streamlined efficient		operational		implementation in
transaction processes		Use of digital		progress.
iransaciion processes		waivers		
Implement Digital Waivers				
-		Increase		
		student		
		participation		
		by 10%		

Implement "Webform" through Aquatic Center website for program evaluations and feedback for strategic planning for future course offerings.	Operations Manager	The Webform is deployed	January 2023	An online webform was created and has been implemented for class evaluation feedback. Over 50% of student's comments reveal they have an excellent experience.
Conduct a cost feasibility to offer Sac State Students who seek Aquatic Center/Peak Adventures employment "Free First Aid/CPR/Lifeguarding Seek possible grant opportunities	Director	Obtain cost breakdowns of onsite First Aid/CPR/Life guarding classes Offer Subsidized Classes	Spring 2023	Successfully applied to Student Affairs Mini Grant, awarded \$5,000.
Facilities maintenance	Director	Spring 2023 Obtain price	Fall 2022	Kiosk -concrete pad was
refurbishment 1) Install climate Controlled Kiosk 2) Internal/External Building painting 3) Replace Artificial Turf 4) Install remote access security camera system Nest, Ring, Arlo 4.0 Identify and implem	Facilities Mgr.	quotes obtained for defined projects, Installation of priorities items	Spring 2023	poured December 2022. Crane Lifted Kiosk and set into place March 1, 2023. Cabling connected and Kiosk operational April, 20, 2023 Turf project postponed for 23-24 due to inclement weather delays. Additional camera cabling have been installed, now waiting for camera quotes.
articulate their value	e and benefits.			
Create and incentivize an evaluation/feedback process to obtain a sample size large enough to evaluate for future programming.	Operations Manager AC management staff	Utilize Webform- website tool to gather analytics	January 2023	Over 95% of the feedback toward the instructors and course offerings is excellent. Many first time participants are complimentary of the quality of instructors and are enticed to try other classes, return to rent equipment and tell their family and friends.

Conduct "Live" Interviews assessing value and benefit added questions about experiences	AC Customer Service Staff	10 live Interviews have been conducted	Spring 2023	Four of the ten interviews were conducted with tremendously positive results.
				This year we'd like to use the ASI marketing committee to capture student experiences at our annual "Hornet Day At The Lake" as a semester kick off to school and creating campus community.

ASI ACCOUNTING SERVICES

ABOUT

The ASI office of Accounting Services serves as the corporate accounting, payroll, human resource and information technology departments for ASI. We service 53 full-time staff, 435 part-time staff, six internal programs, approximately 300 clubs and organizations, the University Union, University IRA's and External Grants and the State Hornet. The Business and Administration office provides numerous services to the campus community which includes financial services for clubs and organizations, retail sales of graduation caps and gowns, laptops for check-out, theater tickets, money orders, fax services, notary, stamps for sale, and legal aid with an attorney.

DEPARTMENT MISSION:

The Accounting Services department strives to provide first-rate customer service by providing our customers with accurate and timely financial information and efficient processing of financial transactions. We foster an informed campus community respectful of compliance through training and assistance in navigating the many rules and regulations required of Sacramento State.

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ACTION PLAN

Action Plan	Responsible Party	Assessment Indicator	Time Frame	Progress Report			
1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.							
New DOC Processing Implemented	Accountant I, Accountant II	Successfully transferred to each eligible Student Club account DOC funds.	Through 2022/23 Academic Year	Completed. All eligible clubs received \$600 into their club accounts.			
Look at the feasibility of offering student notary training sessions working with the ASI president	Operations Manager, DFA, ASI President	Review information gathered to evaluate the process of offering notary classes to campus students	December 15, 2022	Determined not feasible.			
2.0 Intentionally integrat oneness.	e a cohesive ASI c	ulture for all emplo	yees to foster a	sense of community and			
Promote & encourage Halloween contest in the department	Accounting Services, IT & Student Shop	Number of participants	October 31, 2022	Completed by due date and all ASI departments participated in this event.			
Hold a department Salsa Contest	Accounting Services, IT & Student Shop	Number of participants/atten dees	October 31, 2022	Completed by due date and all ASI departments participated in this event.			
3.0 Create sustainable of through innovative p		future through the	optimization of A	ASI business processes and			
PerfectMind POS implementation – UBIT calculation	Accounting Manager/Accou ntant II	Successfully generate UBIT reports from PerfectMind	December 15, 2022	Completed.			
PerfectMind POS implementation – E-Waivers	IT Manager, DFA, Operations Manager	Ability to use Electronic signature for waivers	Nov 30 th 2022	In progress.			
Participate in the RFP new auditor selection committee for the Campus' Auxiliaries	DFA/Accounting Manager	Successful selection of a new auditor	December 16, 2022	Completed.			
The feasibility and approval for live feed cameras at the Aquatic Center	IT Manager, AC Director, AC	Provide the AC with live feed cameras and the ability to notify	December 16, 2022	After multiple meetings at the AC with campus public safety, campus IRT has currently put a hold on "live feed" cameras at this time.			

	Facilities Manager	administration when an event is currently happening		
Create a weighted average price for all stoles sold in the Student Shop	Operations Manager	Have one new generic price for all stoles and not based on the organization	October 1, 2022	Completed. Weighted average stole price computed and implemented by the due date.
4.0 Identify and impleme their value and benef		ategies for ASI prog	rams and service	es to analyze and articulate
JotForm new Student Clubs check reimbursement workflow process	Accountant II/Accounting Manager	Number of responses by the participants	Spring 2023	Project implemented and completed by fall 2023.
Assess student satisfaction with Legal Aid	Operations Manager, Operations & Services Supervisor	Survey was done on students who sought legal aid service for at least 3 months	April 30, 2023	Due to a key employee taking maternity leave, this goal has been put on hold until the 2023/24 fiscal year. Current staff had to manage the temporary vacated supervisor position which oversees the student shop.

ASI CHILDREN'S CENTER

ABOUT

The Children's Center is an exemplary program which models current principles and practice in child development, and is nationally accredited by National Association for the Education of Young Children (NAEYC). We are committed to affordable, dependable and convenient childcare for students, faculty and staff. The Children's Center supports the academic and personal endeavors of the Sac State community by serving the needs of families and promoting education experiences in the area of early childhood education. In addition to childcare services, internships and student employment allow students the opportunity to apply the conceptual knowledge that they are learning in their class to real life situations in a child's classroom.

"Growing Minds are the Key to Our Future!"

DEPARTMENT MISSION:

The Children's Center is an exemplary program which models current principles and practice in child development, and is nationally accredited by NAEYC. We are committed to affordable, dependable and convenient childcare for students, faculty and staff.

ANNUAL PRIORITIES: 2022-23

- 1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.
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Action Plan	Responsible Party	Assessment Indicator	Time Frame	Progress Report		
1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.						
Prepare and Put on the "More Than Scribbles" Art Event at the Student Union Art Gallery in August 2023	Lead special event organizer from Casa 2 Associate Director Center Director Director of the Student Union Gallery Classroom Teachers Administrative Assistant	Summer 2022 Classrooms create art displays. Coordinate event with Rebecca reviewing media, installing and removing the displays. Use ASI marketing to inform the campus. Host a reception evening with	July 1, 2022 – September 29, 2022	Completed. Completed – The gallery created and distributed flyers and posters. Art was installed and removed on 9/29/22. Completed – The reception night on September 1 was successful with a Zumba instructor, President Nelsen in attendance. There was plenty of foods for guests to enjoy.		
		special guests and foods. Invite President Nelsen, ASI Board members, Child Development Department, students, and families.		Photos: https://flic.kr/s/aHBqjA8hmx The displays were removed on the final day of the show.		
Deploy the Free Diaper Distribution Program in conjunction with the Sacrament Food Bank (SFB)	Director Administrative Assistant Office Student Staff Sacramento Food Bank	July, 2022 submit application to Sacramento Food Bank (SFB). Attend mandated training from SFB. Complete ASI	July 1, 2022 – June 30, 2023	Completed. Completed – Director has met all requirements to drive the ASI Food Pantry Van. Completed. Completed. Diapers were ready for distribution on September 2, 2022.		
		and Campus trainings to use the ASI Food Pantry Van. Create forms for the office to		Completed. Completed. The Diaper Distribution program will continue to operate indefinitely.		

		track diapers that are distributed. Send out marketing information to the campus and the community Distribute Diapers monthly and submit monthly and quarterly reports		
2.0 Intentionally integr oneness.	ate a cohesive AS	ol culture for all em	ployees to fost	er a sense of community and
Train the staff on Anti-Racism and Implicit Bias	Director Associate Director	Provide trainings to Full-Time and Part-Time staff on Implicit Bias and Anti-Racism.	September 1 – June 30, 2022	Completed. August 25, 2022 - The Full-Time staff received this course that was purchased through the Teaching Pyramid program: https://www.pyramidmodel.org/online-courses-epyramid/ Culturally Responsive Practices to Reduce Implicit Bias, Disproportionality, Suspension and Expulsion
Schedule team building at the ASI Challenge Center and/or with the Peak Adventures staff.	Director	Schedule team building experiences with Peak Adventures to take place during in-service training dates.	December 19 th December 20 th May, 26 2022	Completed – Director set up a team building in-service training for the full time staff at the Peak Adventures Challenge course. It took place on December 19, 2022.
Deploy StrengthFinders assessment to all FT employees and Student Supervisors	Director	Ensure all Full- Time staff have completed Strength Finders. Schedule time for the staff to discuss their individual	October 1 – June 30, 2022	Completed – All full-time staff completed Strength Finders for the ASI Retreat. Discussions about individual strengthfinder results took place during check-in meetings with the Director

	1	T		
	Associate Director	strengths during the core staff meetings. Incorporate strength finder results during the check in meetings with Director Have the part-time student supervisors take the strength finders assessment. Provide training time for the students to discuss their strengths.		Completed. All part-time student supervisors took the Strengthfinder assessments and discussed them during their SAIV meetings.
3.0 Create sustainable	organization for t	he future through	he ontimization	n of ASI business processes
and through innova	_		are opamization	ii oi Aoi busilless piocesses
Obtain National	Director	Confirm re-	October 1 –	Completed. Met with NAEYC
Accreditation (NAEYC) re- Accreditation validation visit.	Associate Director Operations Manager All Full-Time Staff	accreditation visit schedule. Complete revisions to the staff and parent hand book with an emphasis on the discipline and guidance policy. Prepare staff and classrooms for the onsite visit through observations and ongoing trainings.	May 26, 2022	assessor on 9/23/22 and submitted the observation schedule. In progress- Director still needs to complete revisions to the parent and staff handbooks. Completed. On site NAEYC Accreditation visit took place on May 23, 2023 as was successful.
Cross-Train Associate Director on Child and Adult Food Program (CACFP)	Director Associate Director	Train Associate Director on applications and reports to manage the	July 1, 2022 – June 30, 2022	Completed. Associate Director was trained on applications, certifications, and management of CACFP.

		Child and Adult Food Program		
		Associate Direcotr will observe every classroom to ensure they meet the CACFP requirements.		Completed. Associate Director observed meal service in the classrooms to ensure the staff were following regulations.
		Assocaite Director will embed CACFP trainings for both the Full-Time and Part-Time staff ensuring the Center has met the Civil Rights and mandatory trainings.		Completed. Associate Director ensured CACFP trainings were imbedded into the monthly staff meetings and all staff received the annual Civil Rights Training.
CDE and CDSS State Contracts Monitor regulatory changes with both State Subsidized contracts ensuring compliance to meet contract guidelines.	Director Operations Manager	Monitor funds monthly Submit application for continued funding. Apply for additional funds if available.	July 1 - June 20, 2023	Completed. Every month, both Director and Operations Manager attend weekly and monthly webinars. Completed. implemented most recent CDE change of a 24 month family certification with CDSS maintaining a 12 month certification and submitted applications for continued funding. Completed. Submitted an application for additional funding and received an additional \$517,000 for CCTR to be used in the 23/24 year.
McCarty Renovation funds for playgrounds Create a comprehensive playground renovation plan.	Director	Obtain bids to determine the amount of funds needed.	July 1 – June 30, 2024	Completed. Director worked with campus facilities management. Director interviewed 3 Outdoor playground consulting companies. Lionakis Architects were hired with Nature Explorer to create the conceptual design. Next steps is to work with consultants to create the

				design and secure more funding.
4.0 Identify and implem articulate their value		strategies for ASI _I	orograms and s	services to analyze and
Continue Implementing the CLASS Classroom Assessments with scores for improvements.	Director Bambini 2 Head Teacher Bambini 3 Head Teacher Raising Quality Together Coach	Have Mariah and Madalyn Smith recertified Certified assessors will observe classrooms and deliver scores	July 1 –June 30, 2022	Completed. Two Head Teachers were recertified in July 2022. Completed. Classrooms were assessed in the fall and spring semesters with teachers reviewing the results. RQT coach (Megan Berridge) included this goal into the 2022/2023 Raising Quality Together Quality Improvement Plan and provided support to teachers in the spring 2023 semester.
Complete and implement Environmental Ratings (ESR) on classrooms	Director Head Teachers	Mentor Teacher will conduct assessments Director will deliver the scores to the classrooms. Head Teachers will develop a plan of action to increase ratings and provide evidence when completed.	September 2022	Completed. Director and teachers reviewed results, created action plans, completed action plans with evidence. Results of the ratings and action plans was included in the annual self-review that was submitted to CDE and CDSS.

ASI PEAK ADVENTURES

ASI Peak Adventures is an outdoor adventure provider for Northern California. We are dedicated to providing adventure education and leadership development opportunities for all ages. We have been guiding people on outdoor adventures since 1989, and have become the most unique, diverse, and affordable outdoor recreation provider within the Sacramento Valley. Our Adventure Specialists are passionate about helping participants feel at ease while daring to adventure away from home. Our offerings include backpacking, day hiking, camping, mountain biking, rock climbing, white water rafting and more! We teach snowshoeing, snowboarding, mountaineering techniques, cross country skiing and downhill skiing. We guarantee to boost participants' adventure confidence!

The Peak Adventures Challenge Center empowers individuals and teams to achieve greater results through a personalized learning experience they won't forget! Our skilled facilitators engage participants in interactive games that build relationship, challenging problem-solving activities to strengthen teamwork, and exciting climbing opportunities to inspire personal growth. Over 8,000 participants from Sacramento State campus groups as well as community and professional organizations benefit each year.

Our full service bike shop is known for its prices and remembered for its top notch service. Highly skilled service mechanics perform repairs, sell parts and accessories, teach bike maintenance classes and generally get cyclists and their bikes rolling, whether commuting or recreating. All of our programming is available to the general public, with Sac State students receiving special discounted pricing. "Adventure Begins Here"

DEPARTMENT MISSION:

Our mission is to enrich the Sacramento State learning experience through adventure education and leadership development.

ANNUAL PRIORITIES- 2022-23

- 1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.
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- 4.0 Identify and implement assessment strategies for ASI programs and services to analyze and articulate their value and benefits.

ACTION PLAN

Action Plan	Responsible Party	Assessment Indicator	Time Frame	Progress Report		
1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.						
Host Film By Bike film festival	Bike Shop Manager and Marketing/Outr each Specialist	Event is marketed and executed.	May 2023	Completed.		
Become a Bicycle Friendly Business as recognized by the League of American Bicyclists.	Bike Shop Manager	Take steps to qualify and apply.	Apply by June 2023	Completed (and awarded).		
Increase sales of private outdoor trips by 40%	Sales Specialist, Outdoor Adventure Manager, and Marketing/Outr each Specialist	Sell 10 private trips	May 2023	Completed.		
Partner with The Well Climbing staff to create shared training opportunities for student staff	Outdoor Adventure Manager	Host two combined trainings	May 2023	Partial Completion. MOU has been created and signed. One training completed.		
Partner with UC Davis to provide Wilderness First Aid Training to allow for reduced prices for staff and collaboration with another college outdoor program	Outdoor Adventure Manager	Host training	Oct 2022	Completed.		
Work with an outside vendor to provide low-cost Swift Water Rescue training for staff	Outdoor Adventure Manager	Host Training	May 2023	Completed.		
Host Harvest Festival	Challenge Center Program Coordinator, Marketing and Outreach Specialist, (SEO, KSSU?)	Market and execute event Also, gather data and statistics for next year's planning (and growth)	October 2022	Completed. First PA event using EAB to swipe in student attendees. 65+ students attended.		
Take campus group photos at Sac State Challenge Center event for future marketing.	Challenge Center Program Coordinator	Photos taken from 30 CSUS groups	May 2023	Completed.		

Plan Challenge Center event for local HS students utilizing Anchor Initiative funding from 21/22 ASI Board of Directors.	Director ASI Board Members	Event is executed.	November 2023	In Progress. Initial event was postponed, twice. Make up event scheduled for September 29, 2023.
Book 4 events (Challenge Center or Private Trip) for Puente Programs in the GSR	Sales Specialist	Events are booked	Jan 2023	In progress/Partial Completion. Yuba Puente attended in Nov 2022. CRC Puente took a long time to get approval. The event is scheduled for August 25, 2023. Sac City Puente is schedule for September 2023. Need one more booking for completion.
Update list of resources of funding sources (grants, crowdfunding, etc.) to support title 1 schools participating in our events.	Sales Specialist	Current list is updated and more prominently displayed on our website.	Jan 2023	Incomplete. Did not happen with the loss of our Sales Specialist.
Continue to outreach and educate to the student community on ASI and Peak Adventures.	Marketing & Outreach Specialist	Attend 30 promo booths and attend 50 class visits	May 2023	Completed. 62 promo booths and 52 class visits
Increase our visibility online by growing our Instagram following.	Marketing & Outreach Specialist	Grow our Instagram following by 1,000	May 2023	Completed.
Reach a wider audience for our scholarships.	Marketing & Outreach Specialist	List our Scholarships on the ASI scholarship page; Post in three new locations	March 2023	Completed.

2.0 Intentionally integrate a cohesive ASI culture for all employees to foster a sense of community and oneness.

Expand awareness of our job opportunities to a wider net of students.	Bike Shop, Marketing/Outr each Specialist, Director	Visit and present our job opportunities to 5 clubs/centers on campus that we previously have not directly marketed too.	May 2023	Completed.
Create a free rental package for organizations that are introducing historically underrepresented groups to the outdoors	Outdoor Adventure Manager	Provide free rental package to three organizations	May 2023	Partial completion. Package with eligibility considerations has been completed. Free rentals have been issued for 1 group so far: Chicano/Latino Faculty and Staff Association.
Create Free Rental Weekends for ASI staff	Outdoor Adventure Manager	Two weekends each semester will be marketed to ASI staff.	May 2023	Free paddleboard rentals are scheduled: June 23, June 26 and August 11 and August 14 th .
Host Challenge Center End of Year Debrief Meeting/Celebration	Challenge Center Program Manager	Schedule and host meeting	December 2022	Completed. Event occurred December 9 th .
Implement Quarterly Team Lead Meetings	Challenge Center Program Manager	Schedule and host meetings	May 2023	Completed.
Build Peak Adventures relationships with other departments on campus	Director	Meet with one manager/ coordinator/ director from an organization a month. Develop one collaborative event/ opportunity from ideas cultivated from these new relationship for a total of 10 visits with campus professionals.	May 2023	Completed. Met with 10 campus professionals. Held Dream Gathering event for students from the Dreamers Resource Center on Friday, May 12th.

ASI Department Tours for new sales and customer service student staff to meet other ASI staff and learn about their offices and roles.	Sales Specialist	Take new staff on ASI tour within 30 days of hire.	As needed, when new team members are hired.	Completed and on-going.
Create a DEI workgroup to advise Peak Adventures on best practices and special projects	Marketing and Outreach Specialist	Create workgroup, meet, host 1 initiative.	May 2023	In progress, gathered contact info of over 100 students who are interested in meeting in the fall.
3.0 Create sustainable and through innova			the optimization	n of ASI business processes
Increase variety of options for rentals	Outdoor Adventure Manager	Introduce one new piece of winter equipment and one new piece of spring/ summer equipment in to rental inventor	May 2023	Completed. Introduced Inflatable Tubes into our rental options. The heavy duty tubes are great for summer or winter use.
Survey part-time staff on their opinions on how our program can grow	Outdoor Adventure Manager	Survey staff and implement 3 suggestions "Grow" means to implement either: a new process to streamline trip logistics, a new trip location/idea, or new piece of rental equipment.	January 2023	Completed. Many new trips have been added to our fall offerings based on feedback from staff.
Address rising overhead cost while keeping student fees low	Bike Shop Manager	Assess current General Public pricing against other bike shops in the area. Make adjustments as necessary.	January 2023	Completed and ongoing. PerfectMind has naturally lead to this b/c students now have a % discount, not a separate price. Using REI as a comparison.

Create standard itinerary for mobile teambuilding events.	Challenge Center Program Coordinator	Itinerary created and Team Leads trained to use it.	January 2023	Completed.
Implement yearly Challenge Center training calendar for part-time staff	Challenge Center Program Coordinator	Calendar created.	March 2023	Completed.
Apply for 3 grants that will subsidize programming and program supplies for Peak Adventures, Sac State students, and the greater Sacramento community	Director, Marketing and Outreach Manager	Grants are researched and submitted	May 2023	Completed. Three Grants have been applied for. UEI-Denied Student Affairs – Granted People for Bikes - Denied
New POS system is fully utilized and optimized for front desk, program registrations, and equipment rentals	Sales Specialist, Outdoor Adventure Manager	POS system is full integrated into applicable areas: registrations, contact, rentals, etc.	Spring 2023	Completed.
New POS system is fully utilized by Bike Shop	Bike Shop Manager	POS system is integrated into Bike Shop operations	Spring 2023	Completed.
Research the feasibility of a "Summer Camp" for Sac State Students	Outdoor Adventure Manager	Research feasibility, interest and make a decision to move forward or not.	May 2023	Completed. Initial research has been conducted into finding a suitable location for an adult (CSUS student) Summer Camp. After initial research, no CSUS Student Summer camp will be introduced this year. We will potentially revisit the idea for next year.
Request Alternative Transportation Funds from ASI Board to subsidize the cost Jamis bikes (not e- bikes) for students.	Bike Shop Manager	Present request to the board.	December 2022	Completed.
Create "pivot" plans for outdoor trips to prevent cancellations, when possible.	Outdoor Adventure Manager, Director	Pivot plans created for each trip during planning process.	Jan 2023	Competed. Pivot plans have been created for smoke, weather, high water etc.

^{4.0} Identify and implement assessment strategies for ASI programs and services to analyze and articulate their value and benefits.

Update post-outdoor trip survey to include questions geared towards participants who have little to no previous experience in the outdoors.	Outdoor Adventure Manager	Update survey and evaluate data	May 2023	Survey has been updated, but not implemented until fall 2024 trips.
Create short rental equipment survey for students evaluating the need and accessibility of Peak Adventures rental gear.	Outdoor Adventure Manager	Create survey and evaluate data	May 2023	Survey creation in progress, implementing fall 2024.
Encourage more programs to write a Google Review of their day at the Challenge Center	Challenge Center Program Coordinator	Receive 5 Challenge Center reviews from customers	May 2023	Completed.
Create a logic model that outlines/tracks First Year Experience students that attend the Challenge Center. Use EAB to track their retention and other relevant data.	Director	Create Logic Model.	May 2023	Logic model completed. Will need to wait until next fall (and following years) to capture EAB freshman who attend the Challenge Center.
Share stories on social media from our Adventure Scholarship winners	Marking and Outreach Specialist	Highlight three winners on social media	May 2023	Only one testimonial was collected. Other winners did not respond to request for their story. Starting next year, it will be a clear expectation that all winners must provide testimonial after their event with us.
Increase Challenge Center sales	Sales Specialist	Increase revenue by 15%	May 2023	Completed. 23% increase from 2021-22.
Survey our Challenge Center clients to receive feedback on our sales process	Sales Specialist	Create and send survey to recent Challenge Center clients. Incentivize to receive at least 15 responses and analyze the data.	May 2023	Not completed. We lost our Sales Specialist in December and this goal was postponed to 23-24.

ASI STUDENT ENGAGEMENT & OUTREACH

ABOUT

The mission of Associated Students' Student Engagement & Outreach (SEO) department is to enhance the collegiate experience of Sac State students by increasing awareness of ASI resources and providing meaningful engagement and leadership opportunities. SEO's outreach and programs, KSSU Student Run Radio Station, Safe Rides, and A-Team offer opportunities that will assist students with personal growth, developing civic responsibility, embracing differences, and establishing connections within the campus and surrounding community.

ANNUAL PRIORITIES: 2022-2023

- 1.0 Enhance the ASI identity so that it continues to be recognized by the Sacramento State community and the greater Sacramento region.
- 2.0 Enhance current programs and services
- 3.0 Implement Excellence in Service Core Value.
- 4.0 Expand KSSU's Outreach and Engagement to be more visible around campus and inclusive of the Sac State student body.

ACTION

Action Plan	Responsible Party	Assessment Indicator	Time Frame	Progress Report	
1.0 Create an ASI identity that is recognized by the Sacramento State community and the greater Sacramento region.					
1.1 Revising ASI identity guide and present to BOD and department directors	Marketing Coordinator Marketing and Outreach Manager	An updated working identity guide that can serve as references for marketing and promotion of ASI programs.	Dec. 2022	Completed. Identity guide has been presented and voted on by the Marketing Committee for changes.	
1.2 Hosting a media training for SEO staff on best practices on working with various media outlets.	Marketing and Outreach Manager	Partner with University Communication to provide one PR training for SEO staff to handle media inquiries/intervie w requests.	Jun. 2023	N/A Removed as a result of responsible party went on leave.	
1.3 Setting up a five-year (2022-2027) "One ASI" marketing campaign.	Marketing and Outreach Manager	Create an annual schedule that outline each year's marketing focus.	Jun. 2023	N/A-Removed as a result of responsible party went on leave.	
1.4 Developing Food Pantry recipes and usage guides based on the products available in the pantry.	Food Pantry Coordinator	Publish student-centered resource guides on how to utilize food pantry ingredients on the food pantry website.	May 2023	Completed. 4 cooking demos were hosted across Fall 2022 and Spring 2023 at the Cove Teaching Kitchen in collaboration with Health and Wellness Promotion where student-created recipes and workshop materials were featured.	
1.5 Launching "Feed the Hives" social media and podcast campaign to educate the students about food security in partnership with other campus departments.	Marketing Coordinator Student Services Coordinator	Three in-person outreach events. Survey tabling participants on their understanding of food security. Three podcast/short programs on KSSU produced	May 2023	Completed three in-person outreach events. Survey tabling during Free Grocery pop-up in both fall and spring semester. In Fall 2022, live audio programs were performed on KSSU's broadcast sharing recipes that were easy for students to make at home. Recipes were provided in collaboration with Student Health & Counseling Services. In addition, as Feed	

		in the Fall 2022		The Hive social media posts
		semester.		were launched, KSSU
				performed on air
				announcements to encourage
				students to check out the initiative online.
1.6 Creating different	Director	Host two student	May 2023	Completed- Started the SEO
learning opportunities and	Director	internships.	Way 2020	internship in January 2023.
professional development	Marketing and	mitornompo.		Produced an intern syllabus,
for students within different	Outreach	Emphasize		assigned two projects to help
ASI programs.	Manager	different learning		the Event Intern complete
, the programmer		outcomes within		400 internship hours and
	Food Pantry	the program and		produce a final project in
	Coordinator	student		conjunction with the
		employment/inte		RPTA(Recreation, Parks, &
		rnship		Tourism Administration)
		experiences.		department.
				Heated 2 Community
				Hosted 3 Community Nutrition interns who fulfilled
				over 45 hours each of food
				safety and produce
				inspection, leadership
				training, and program
				operations at the ASI Food
				Pantry. Capstone projects
				included USDA guideline-
				centered inventory catalogue,
				new student employee
				training materials, and after-
				hours locker research
				summary.
2.0 Intentionally integration	ate a cohesive AS	il culture for all em	ployees to fost	er a sense of community and
Oneness.				
2.1 Producing services and	Marketing and	BOD developed	Oct. 2022	Completed. Presented to the
supports guidebook for	Outreach	a stronger		BOD Fall Semester 9/21/22.
BOD on how to collaborate	Manager,	understanding of		
and best utilize SEO	Marketing	the programs		
services	Coordinator	and services		
		provide by SEO		
		and how to best		
		access these resources/servic		
		es.		
2.2 Implementing five inter-	Marketing	Completed the	Dog 2022	Completed Derthered an
2.2 Implementing five inter department events per	Marketing and Outreach	Completed the five inter-	Dec. 2022	Completed. Partnered on events/tabling with Pride
academic year	Manager	department		Center (Pride Fair), Student
doddoniio year	iviariagei	events (ASI and		Health & Counseling, Serna
		campus		Center (Snacks w/Serna),
		departments).		Peak Adventures (Harvest

		Administer a short post-event survey for the department event coordinator.		Festival) and Student Health & Counseling (FGF Kick off)
2.3 Promoting less known ASI programs and services: KSSU; Student Shop; Student Gov't	Marketing Coordinator	Produce 3 video social media postings. One per program area.	May 2023	Completed. Produced five video clips. 1/31 featured Peak Adventures; 2/28 featured Student Shop; 4/4 featured Student Gov't; 5/1 featured KSSU
2.4 Developing two new donation revenue streams for food pantry: employee payroll deduction and legacy giving	Director	Make new donation methods available to donors by summer 2023.	Jun. 2023	Completed. Offered donors the legacy giving donation option in Fall 2023. Working with University Advancement to launch the State employee payroll deduction program in the next fiscal year.
3.0 Create sustainable and through innova	_		the optimizatio	n of ASI business processes
3.1 Expanding HEAT volunteer sign-up; consolidate with KSSU/food pantry volunteers recognition event. Implement revised volunteer training program.	Marketing and Outreach Manager Food Pantry Coordinator Student Services Coordinator	Reach 500 signups for the year. Retain at least 25 volunteers for the following year.	May 2023	Completed. 198 HEAT volunteer sign-ups as of 6/1/23. In May 2023, KSSU, Food Pantry and SEO planned and hosted a combined volunteer appreciation event to celebrate the contributions from the volunteer groups KSSU, HEAT and Food Pantry maintains. KSSU is on track as of May 2023 to maintain at least 25 volunteers for the next academic year.
3.2 Refreshing ASI website with new photos and information	Marketing Coordinator Marketing and Outreach Manager	New look for the homepage.	Feb. 2023	Completed. Most images have been updated but the website needs a catered photoshoot to replace some images that are better suited for the web space we have for them.
3.3 Staying up-to-date on best practices in the industry by participating in CSU system-wide; national wide conferences. Arranging visits to peer institution to observe and	Food Pantry Coordinator Student Services Coordinator	Share conference findings/learning with BOD and Advisory Board.	May 2023	Completed. Hosted a trip to Food Pantry, Basic Needs Center, and Student Farm at UC Davis in November 2022 with student staff, interns, and volunteers. Staff learned about bulk produce storage practices and the local community supported

learn from the host		Apply findings in		agriculture benefiting on-
institution's service		program		campus food distribution sites. Final debrief notes were
programs.		operations.		shared with CSUS Basic
		KSSU returned		Needs partners.
		to CBI. Visit one		
		local college		Due to unexpected travel and accommodation costs, KSSU
		radio station to		cancelled plans to attend the
		build networking		annual CBI convention. In
		relationship.		Spring 2023, KSSU
		F 15 1		developed connections with
		Food Pantry		Bonneville International and KDVS staff to visit their local
		staff visit one local college		Sacramento area studios.
		food pantry to		Due to low availability with
		build networking		the external entities, a visit
		relationship.		was unable to occur in Spring. KSSU plans to
		Toldionomp.		reconnect with these two
				entities to plan a visit in the
0.45 77	F 15	D (1)	14 0000	2023-2024 academic year
3.4 Building a Food Pantry	Food Pantry	Draft prototype	May 2023	In-progress. Created list of shopping catalogue
online inventory and	Coordinator	and launch pilot		parameters and technical
shopping catalogue.		program.		requirements in Spring 2023
				and met with pro-bono higher
				ed consultant on risk and
				liability considerations. RFP document in progress.
				Prototype/pilot program is set
				to launch in new academic
	F 15 /		1 0000	year.
3.5 Developing a Food	Food Pantry	Inventory	Jan 2023	Completed. Created a list for operations supplies and
Pantry equipment/maintenance	Coordinator	equipment and draft priorities		equipment in preparation for
inventory list.		matrix for needs		temporary move to Children's
inventory list.		and wants.		Center, La Casita #3, and
		and wanter		modified list after the move back to the Union. List is
				being modified due to the
				recent purchase and
				installation of additional
				shelving units and add-on
				accessories for the new dry storage room.
3.6 Developing a KSSU	Student	Submit a grant	May 2023	Submitted 2 grant
app to create an additional	Service	to secure		applications (Student Affairs
way of accessing the	Coordinator	funding for the		and UEI campus grants) in
program.		арр		Fall 2022. Both applications were declined. In response,
		development		developed a t-shirt fundraiser
				campaign to raise funds for
				the KSSU mobile app. To
				better capture student
				attention, t-shirt fundraiser is planned to launch in Fall
				2023.
3.7 Build a kitchenette for	Director	Break ground on	Jun. 2023	Completed. Experienced
SEO staff to prepare lunch.		the SEO		multiple delays with
				contractors and Union facility

The food pantry staff will share the kitchenette to process fresh produce. Build a new mop closet for food pantry staff to maintain food safety standard in the pantry. 4.0 Identify and implem	ent assessment	kitchenette; produce/mop sink project.	orograms and	team. The renovation is set to completed by the end of the summer. services to analyze and
articulate their value		•	J	·
4.1 Administer ONE survey to collect data on student experiences with ASI programs and services.	Marketing and Outreach Manager	150 survey submissions Share the survey results with each program supervisor.	May 2023	Completed. Will synthesize survey results and share with program supervisor.
4.2 Utilizing EAB data to compile reports and findings on seniors standing students and end of degree experiences in accessing food pantry services.	Food Pantry Coordinator	Collect two semesters of data from EAB, draft findings report and present to CSUS Basic Needs Initiative workgroup.	May 2023	Completed. Cleaned and summarized Fall 2022 data for Food Pantry Advisory Committee and ASI Food Pantry SWOT Analysis Workgroup. Full academic year data is being cleaned and summarized for presentation to CSUS Basic Needs partners. In collaboration with campus partners, post-grad exit survey is being developed to assess alumni experiences and needs.
4.3 Build in a program survey on Jotform in the Safe Rides reimbursement form; increase ASI newsletter sign-up by giving the program users an option to subscribe to ASI newsletter.	Student Services Coordinator	Boost newsletter sign-up and connect students to other ASI programs. Survey is active and connected to Jotform.	Dec. 2022	Completed. As of January, 2023, 51 students were connected to ASI newsletter via Safe Rides Jotform.

ASI STUDENT GOVERNMENT

ABOUT

Associated Students is governed by a Board of Directors which is comprised of a majority of students elected by the student body of Sacramento State. Student representation and advocacy is their primary focus and passion. The Board of Directors is committed to providing student with the opportunity to be fully involved in the governance of the University and the development of an exciting campus life.

DEPARTMENT MISSION:

The ASCSUS Government Office strives to represent, educate, and advocate for Sacramento State students. We will accomplish this by providing development and oversight of ASI programs and implementing policies that serve the best interests of Sac State students. We will effectively serve as the voice of and resource to Sac State students.

ASSOCIATED STUDENTS AT CALIFORNIA STATE UNIVERSITY, SACRAMENTO (ASCSUS) LONG TERM DIRECTIONAL STATEMENTS

ASCSUS will work to ensure that students have a significant role in the governance of the University.

ASCSUS will work to ensure that campus life enables all members of our diverse student body to have a strong sense of campus community which will continue during their college years and beyond.

ASCSUS will work to ensure that quality programs and services are provided which respond to the changing needs of our dynamic student population.

ASCSUS will work to ensure that learning outside the classroom opportunities are available for students in order to foster personal and professional growth.

ASCSUS will work to ensure strong positive links between the campus community and the broader Sacramento community.

ASCSUS will seek out ways to encourage students to participate in programs and utilize services.

ACTION PLAN

- 1.0 Support Personal and Professional Development
- 2.0 Foster a Healthy Community
- 3.0 Support ASI and Campus Initiatives

Action Plan	Responsible Party	Assessment Indicator	Time Frame	Progress Report		
1.0 Support Personal & Professional Development						

1.1 Promote Professional Development in Co	llaboration with Camp	ous Partners		
1.1.1 Support Dreamer Students Incentives Grant and College Corp.	VPUA, EDU	Meet with program coordinators to discuss need.	October 1 st	Completed.
	VPUA, EDU	Identify at least 2 ASI volunteer opportunities	End of year	Completed.
1.1.2 Explore on a professional clothing drive	PRES, EVP, VPUA, SSIS,GRAD	Hold meeting with partners on campus (CARES, Career Center) to discuss feasibility on professional clothing drive establishment.	End of Fall Semester	Completed.
	PRES, EVP, VPUA, SSIS,GRAD	Execute clothing drive	End of Spring Semester	Completed.
1.2 Speed Networking with Alumni center		1		
1.2.1 Collaborate with Alumni Center/Association and other campus partners on speed networking event for students	PRES, EVP, ECS, UND, BUS	Hold one in person event per semester in partnership with Alumni Center/Association and campus partners (such as the career center)	End of Fall Semester	Not complete. [Strategic priority members did not meet a all in the Fall semester to complete this priority, reconvened in the Spring to plan for an event in collaboration wit the Alumni center and career center]
			End of Spring Semester	Completed.
1.3 Collaborate with Carlsen Center for Entre	epreneurs			

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2.0 Foster a healthy community				
2.1 Engage in the Wellness Campaign				
2.1.1 Engage in wellness activities/sponsorships/partnerships with the Board	PRES,VPUA, A&L, HHS, NSM PRES,VPUA, A&L, HHS, NSM	Meet with Wellness Campaign Coordinators to discuss partnership on events, to engage with students and promote wellness. Attend at least 2 events per semester put up by Wellness Campaign Coordinators to show support of fostering a healthy campus community.	Meet and discuss no later than October 15 th End of year	Completed. Completed.
2.1.2 Promote the Wellness Campaign Initiative	5 NSM	Explore the possibility to do Social Media Takeovers	Mid-year	Completed.
	ALL BOARD	Repost Wellness Campaign events and updates on positional accounts	End of year	Completed.
2.1.3 Promote healthy living through an incentive-based activity/game	EVP, VPF, HHS	Develop the activity to engage students.	End of October	Not completed. [Fall not completed due to inability to finalized bingo board idea from dir. of HHS]
	EVP, VPF, HHS	Complete activity and incentive 1 time per semester	End of year	Completed.

2.1.4 Working with campus partners (Inclusive Excellence, The PRIDE center, SHAC, etc.) to discuss safety and educate about continued COVID-19 and Monkey pox safety	PRES, HHS	Identify and meet with campus partners to discuss and develop the possibility of an education /information campaign	End of Fall Semester	Completed.
2.2 Support Basic Needs Initiatives				
needs resource fair	VPF, A&L, UND, GRAD VPF, A&L, UND, GRAD	Meet to explore the collaboration with campus partners (CARES, Career Center) for the basic needs resource fair Execute any appropriate deliverables identified during the September 15th meeting	September 15 th September 27 th	Completed. Completed.
2.2.2 Explore placing a permanent link on Portal (My Sac State) for basic needs	VPAA, A&L, BUS, EDU, ECS, NSM, SSIS	Meet with IRT to explore feasibility on placing a permanent link on My Sac State Portal	Hold meeting no later than the last week of September.	Completed.
2.2.3 Advocating to enhance the basic needs website	VPAA, VPUA VPAA, VPUA	Meet with CARES to determine the feasibility of enhancing the website Provide feedback to CARES on how to enhance the website	By November 30 th End of year	Completed. Completed.

3.0 Support ASI and Campus Initiatives	
3.1 Believing in an Inclusive campus	

3.1.1 Support the Antiracism and Inclusion Campus Action Plan (AICAP) in concert with Inclusive Excellence (IE)	ALL BOARD	Post, repost, and attend at least 1 event each semester in support of the (AICAP)	Complete for fall. End of year	Completed. Completed.
3.1.2 Collaborate on a Cultural Celebration	EVP, EDU, SSIS ALL BOARD	partners to explore the collaboration of partnering in cultural	End of year End of year	Completed. Completed.
3.2 Participate in Civic Engagem	ent	1	l	
3.2.1 Support Sacramento's States participation in the California State Student Association (CSSA)	ALL BOARD OGA	Attend at least one CSSA meeting for a minimum of 3 hours	End of year	Not completed. [VPUA did not attend.]

3.2.2. Support the Office of Governmental Affairs (OGA) with active participation in events and initiatives	OGA	event per semester (must stay at least an hour) Attend at least 2 tabling events per semester (must stay at least an	By November 8 th	Completed. Not completed. BOD (PREZ, VPUA, VPAA, BUS, EDU, HHS, NSM, SSIS, GRAD) did not fully complete tabling for two events. Majority of the tabling events happened in the Fall, there was few events scheduled in Spring to table. Completed. As of November 8th: 346 As of 05/12/23: 395
3.3 Promote ASI 3.3.1 Promote Board Meetings	ALL BOARD	Engage with constituents	End of year	Completed.
5.5.1110mote Board Weetings	ALL BOAND	through social media/bulletin boards and campus events (such as ASI tabling)	ena di year	Completed.
3.3.2 Collaborate with Student Affairs Podcast to promote ASI	A&L	possibility of doing 1 giveaway per semester	Meet no later than the first week of October 1 per semester	Completed.
	A&L	Promote and execute giveaway		
3.3.3 Explore Portal information for ASI Board & Program	VPAA, SSIS, EDU	, ,	Hold meeting no later than the last week of September	Completed.
3.3.4 Connections with commuters	VPAA, BUS, ECS, SSIS, GRAD	Connect with student commuters by providing them with doughnuts and coffee	Once per semester	Completed.